

Welcome to techUK's Health and Social Care Programme

Representing over 350 technology companies in the health and social care sector



Building networks

Connecting you with your peers and potential customers at our events – from conferences and dinners to market briefings and working groups, webinars and roundtables, come together with like-minded individuals.

techUK
FOR WHAT COMES NEXT

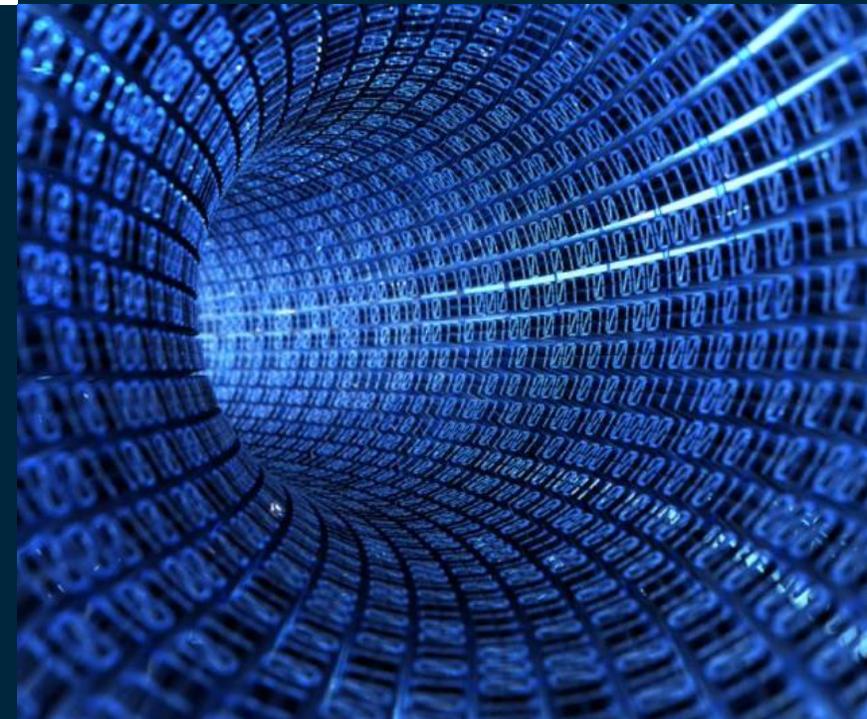
Informed opinion

Sign up for our newsletters, listen to our podcast, read our reports and news to keep across all the latest news and views from techUK, our members and our stakeholders.



Raising your profile

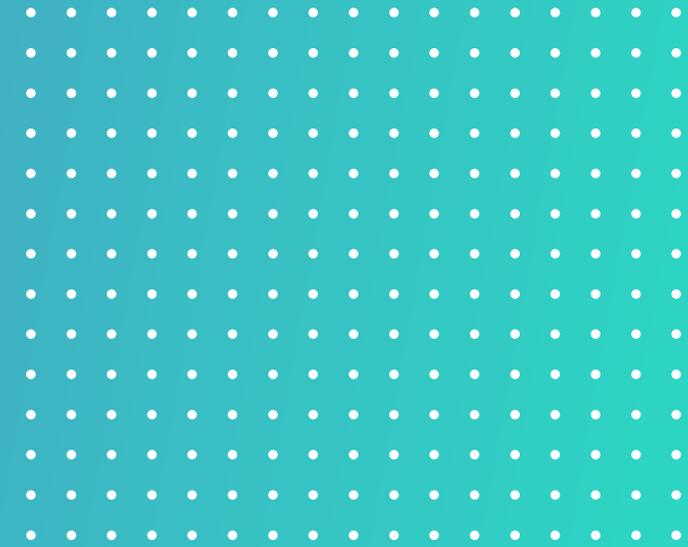
We work with you to share your compelling content through our campaigns, positioning papers, reports, podcasts, videos and events and much more.



Who we are

With health and care systems around the globe facing increasing pressures, the use of digital technology has never been more important.

Supporting a vibrant ecosystem with the potential to become a world leader, techUK is helping its 850 members navigate the complex space of digital health and care in the UK and ensure our NHS is prepared for the challenges of the future.



The Programme Team



Leontina Postelnicu – Head of Programme, Health and Social Care

leontina.Postelnicu@techuk.org [LinkedIn](#)

A former journalist, Leontina previously worked for the Healthcare Information and Management Systems Society (HIMSS) as an associate editor for its International and Media divisions. There, she covered the EMEA region for Healthcare IT News, MobiHealthNews and HIMSS TV, with a focus on policy and innovation, and contributed to the Women in Health IT newsletter and HIMSS Insights eBook. Leontina now sets the strategic direction for the Health and Social Care Programme, with a focus on procurement and interoperability.



Alex Lawrence – Programme Manager, Health and Social Care

alex.lawrence@techuk.org [LinkedIn](#)

Alex formerly worked at Portland Communications, joining as part of their 2019 Graduate Scheme intake. In March 2020 she joined Portland's Health team, supporting a range of clients in the life sciences industry across both public affairs and strategic communications. Alex now runs the day-to-day management of techUK's Health and Social Care Programme, focusing on Social Care, Integrated Care Systems, and Life Sciences.



Some of our members working to shape the health and social care sector include:

techUK

Liquidlogic

inhealthcare

/thoughtworks

InterSystems®

EMIS
connecting healthcare

nervecentre



PATIENTS KNOW BEST®
MANAGE YOUR HEALTH

Abbott
Diabetes Care

ORCHA

bjss



Diagnostics

LIVI

Docobo®
towards a better quality of life™

Softcat

Allscripts™



IBM

Big Health

CIVICA

benevolent.ai

Palantir

Google



Microsoft

babylon

System C
Connected Care

digniq

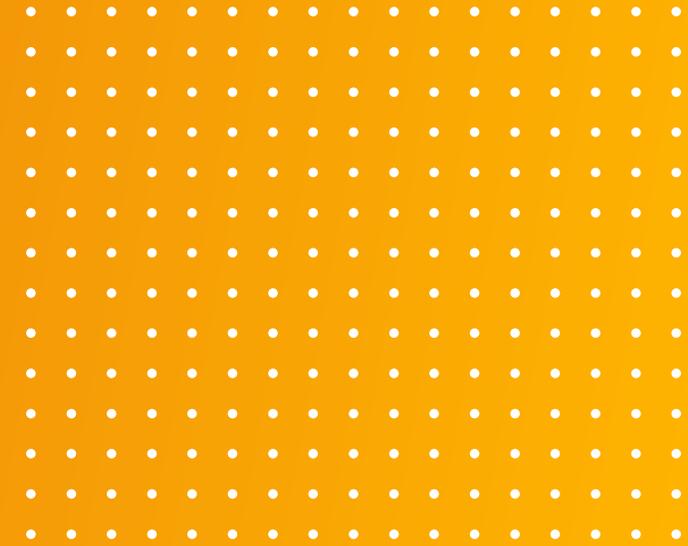
Agilisys

tpp

Capita

Cognizant

What do we
deliver?



Our work falls broadly into two categories:

1. Policy advocacy
2. Market engagement

Across these areas we have held over 40 events during the past year, providing opportunities for valuable engagement with key stakeholders and other members.



Policy advocacy

We provide the means to formulate and articulate industry positions to Government.

We provide a structured environment in which technology companies from across the health and social care sector can come together to articulate policy positions on behalf of the industry. techUK advocates these positions to key stakeholders within the NHS, central Government, local authorities, and other key bodies such as the MHRA, PRSB, NICE and many more.

At the beginning of February, we published our [Ten Point Plan for Healthtech](#), a paper that we worked on in the second part of 2020 with our members. The report outlines 10 recommendations to strengthen the UK's reputation for healthtech, focusing on five key themes: interoperability, citizen-facing digital health technology, supporting the health and care workforce, digitising social care and reforming the business environment and procurement.



Over the past year we have worked with members to:

- draft techUK's **Ten Point Plan for Healthtech**; several of the recommendations have now been addressed by the NHS and Government
- respond to the NHS draft **National Data Strategy** for Health and Social Care
- respond to the NHSX draft **National Strategy for AI** in Health and Social Care
- respond to the **MHRA Consultation on the Future Regulation of Medical Devices**, looking in particular at the regulation of software as a medical device (SaMD).

Ten Point Plan for Healthtech

For techUK and its members, 2020 was a year where we saw significant change in the health system's approach to adopting technology and innovation.

To build on this momentum, we drafted a list of [10 recommendations](#), informed by our regular engagement with members, our Health and Social Care Council, our strategic partnership with NHS Digital, work with NHSX, the Professional Record Standards Body (PRSB), Health Education England, the NHS Digital Academy, INTEROPen, and more, brought together in what we the Ten Point Plan for Healthtech.

This report provides a breakdown of what our members see as the biggest challenges in the space and a set of recommendations for how we can drive progress.

We have seen many of our recommendations addressed over the past 9 months, including our call for ICSs to be placed on statutory footing in the Health and Care Bill, streamlining of standards and frameworks to ease the procurement process, and several others tackled recently in the Laura Wade-Gery Review.



The techUK
Ten Point
Plan for
Healthtech

Case Study: Regional Roundtables

In 2021, the Health & Social Care team made it a core part of our programme to look at the state of digital transformation across the UK, focusing on how we can work with members stakeholders across England the devolved nations to best support digital innovation in this sector through all regions.

Having provided opportunities for our members to speak to the Scottish Government, Welsh Government, regional services such as the Yorkshire Ambulance Service, and representatives from ICSs across the North West, West Midlands, and South East, we are using our learnings to continue to drive forward digital transformation in health and care in 2022. You can read about the findings of our work so far on the [techUK website](#).



Market Engagement

techUK have had a strategic partnership in place with NHS Digital since 2017, and work closely with Nic Fox, the Chief Commercial Officer, and his team.

Through this, techUK is NHS Digital's go to partner for any market engagement activities, be it workshops, conferences, or consultations.

Our partnership with NHS Digital is an example of best practice for industry engagement across the public sector.

In addition to NHS Digital, we also work closely with NHSX and NHS England and Improvement, and with other stakeholders across the space, holding procurement days which give our members foresight of upcoming opportunities.

As NHSX and NHS Digital begin their transition into the Transformation Directorate at NHS England, we will be working closely with key figures to ensure the relationship built with industry over the past 6 years is maintained.



Case Study: Frontline Digitisation Events with NHSX and NHS Digital

In partnership with NHSX and NHS Digital, we held a series of events over 2021 looking at the programme of frontline digitisation set to take place over the next few years, aiming to accelerate the uptake of foundational technology needed to underpin digital transformation. These sessions will continue in 2022.

Previous sessions have focussed on the publication of What Good Looks Like and Who Pays for What, the Digital Aspirant Plus Programme, and the first ever national EPR usability survey. Speakers have included:

- David Howie, NHSX Chief Commercial Officer
- Dermot Ryan, NHSX Director of Frontline Digitisation
- Anna Hawksley, NHSX Assistant Director of Programmes



Health and Social Care Industry Dinner

Our Health and Social Care Industry Dinners provide a forum for industry to come together to have an informal dialogue around the realities of digital transformation and technology in health and social care.

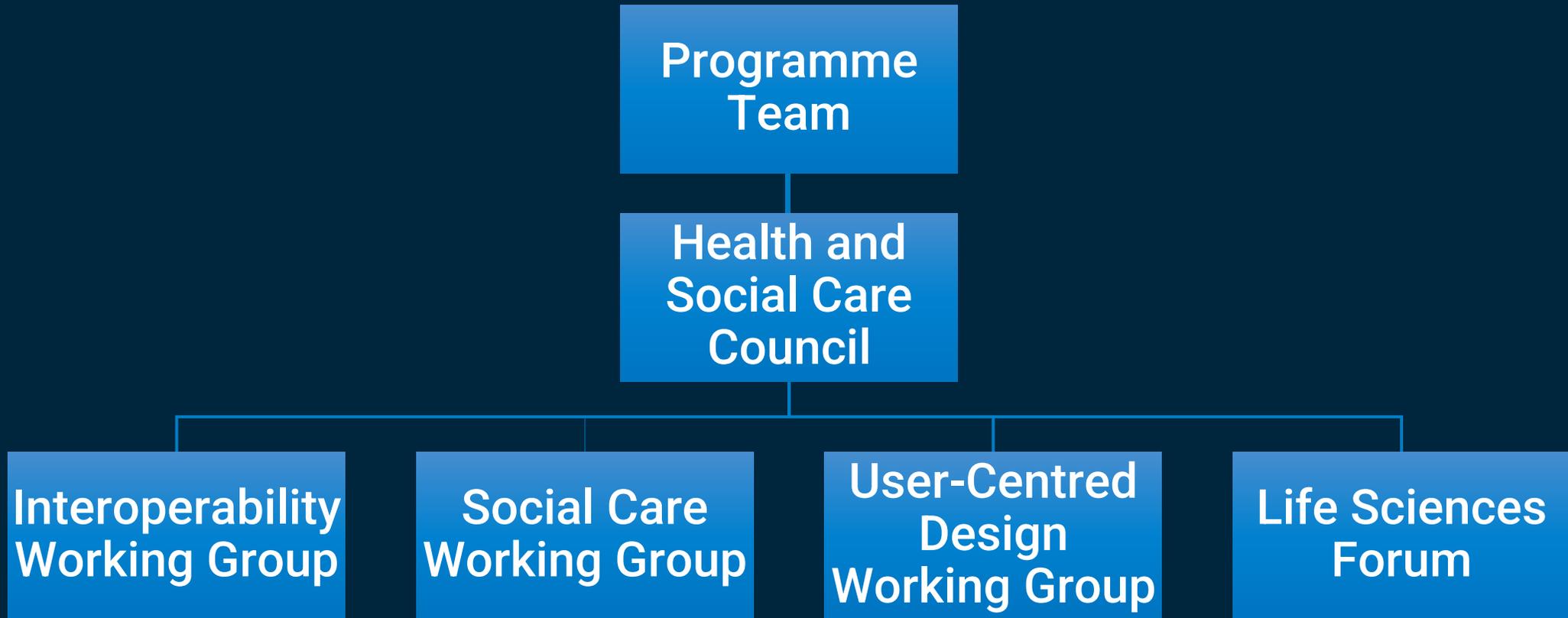
The evening includes informal networking opportunities with representatives from across the industry and keynote speeches from senior figures in the healthcare sector.

The event provides a significant platform for businesses in the sector to gain visibility, reach key industry stakeholders and is an excellent opportunity to network with members of techUK Health and Social Care Programme (all dedicated in driving innovation in the industry through the smart use of new intelligent technology).



How we deliver

How we structure engagement:



The Council meet regularly to develop and lead the techUK Health & Social Care Programme, bringing focus to our healthcare policy work, and to the programme's activities, while representing the wider membership.

- The Council's priorities are informed by techUK's Ten Point Plan for Healthtech and provides a valuable platform for both **thought leadership** and driving forward our relationships with **key stakeholders**.
- The Council is devised of 21 members, elected by the wider techUK membership, which each member sitting for 3 years. Once elected, the council set the **strategic direction** for the Health & Social Care Programme.
- The Council is made of both **SMEs** and larger organisations, and is currently led by Andreas Haimboeck-Tichy, Shane Tickell, and Liz Ashall-Payne.
- The full list of members currently elected to the Council includes:

Accenture
Allscripts
AWS
Big Health
BJSS
Cerner
Dedalus

Dell-EMC
Docobo
EMIS Health
IMS Maxims
Inhealthcare
InterSystems
Microsoft

Mills & Reeve
ORCHA
PA Consulting
Roche Diagnostics
System C and Graphnet Care
Alliance
CMM



Andreas Haimböck-Tichy – Chair, MD, Accenture

“Through the council meetings and industry events we have moved to a better dialogue and collaborative working with our public sector colleagues. In 2022 we will build on this, getting involved earlier in creating the solutions to the challenges the Health and Care Sector face as well as influencing policy to help develop an even stronger UK Health Tech Sector.”



Liz Ashall-Payne – Vice-Chair, CEO, ORCHA

“In my role as Vice-Chair of the Council I have the opportunity to speak out about the value of digital health and lobby policy makers about the importance of setting up the building blocks of a digital health system. techUK has a pivotal role in enabling the next phase of this work across the NHS.”



Shane Tickell – Vice-Chair, CEO, Temple Black

“As a Council we are a close partner to the NHS, giving advice and acting as an open channel to industry for discussion and cooperation. I am also passionate about the work we do to help companies of all sizes perform at their best and highlight their value to customers. I have a particular passion for helping SMEs to not just perform but to partner.”

Interoperability Working Group

The Interoperability Working Group exists to unleash the possibilities of joined up health and care data. As part of our ongoing programme of work, this group operates closely with organisations such as NHSX, NHS Digital, INTEROPen and the PRSB.

The Group is currently chaired by David Hancock, Healthcare Executive Advisor at InterSystems, who is supported by Vice Chair Kelly Gaddes from Civica.

Key priorities include promoting learning from shared experiences, showcasing best practice examples and providing feedback and working closely with stakeholders at NHSX, NHS Digital, the Professional Record Standards Body, INTEROPen and more.



"This group has proved a great exercise for old hands and new entrants alike, especially as we bring to bear experience from other industries and get new perspectives on addressing interoperability. The group benefits from regular updates from NHSX and has detailed and focused discussions."

- **David Hancock, Healthcare Executive Advisor, InterSystems, Chair of the Interoperability Working Group**



Social Care Working Group

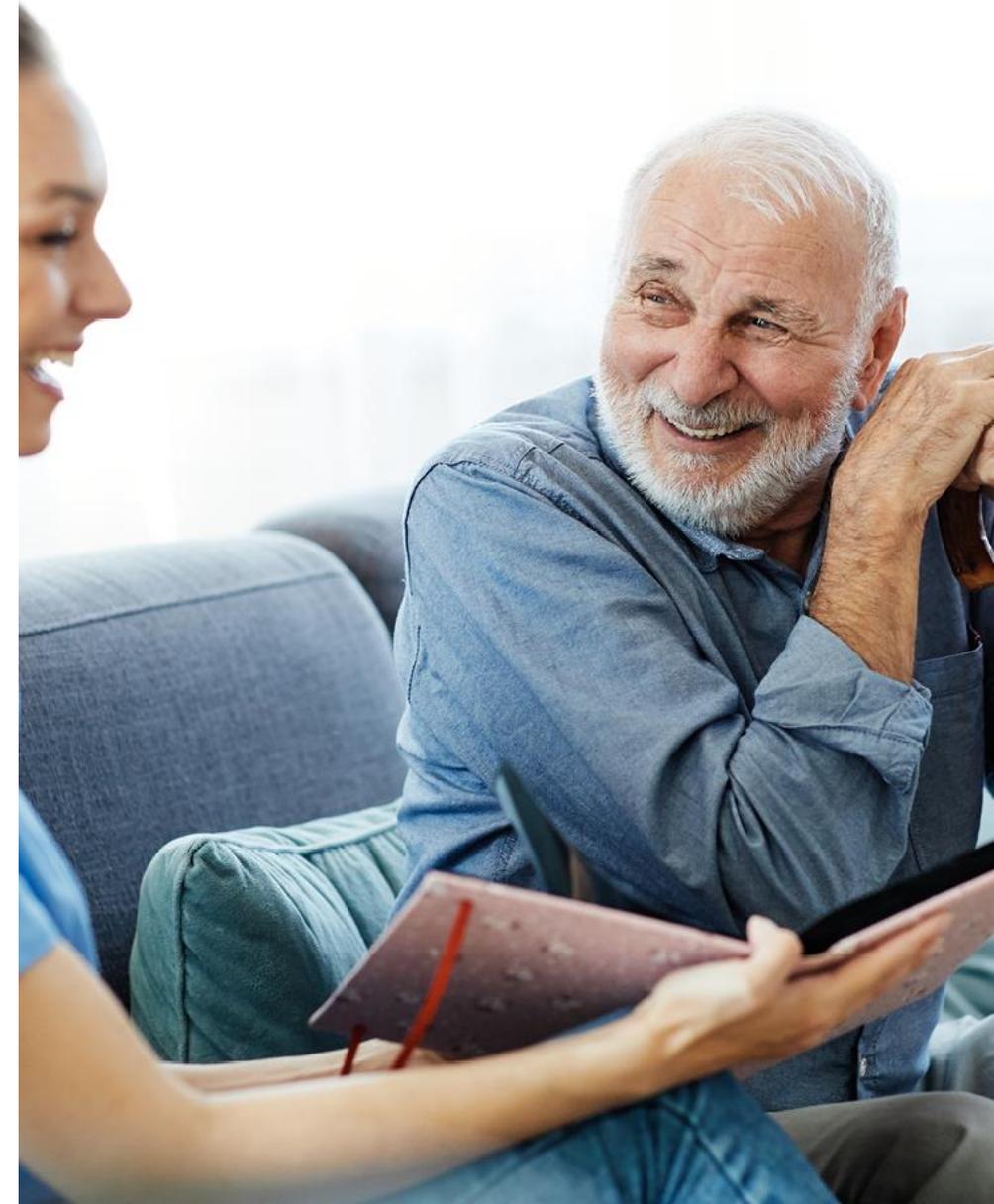
The Working Group acts a neutral forum for knowledge exchange across the supplier base and for public sector stakeholders to engage with the market. We identify common challenges and solutions and offer the opportunity to leverage partnerships.

The Working Group also provides members with the chance to connect with national and local stakeholders, such as NHSX and ADASS, to better understand their digital vision and challenges. We ensure members are better informed of the problems their buyers face, and how their solutions can help solve such problems.



"This working group has an impressive list of members working across social care. Not only do the meetings provide members the opportunity to gain the latest market insights but to connect and collaborate with each other."

- **Max Parmentier, CEO, Birdie & Vice-Chair of the Social Care Working Group**



User-Centred Design Working Group

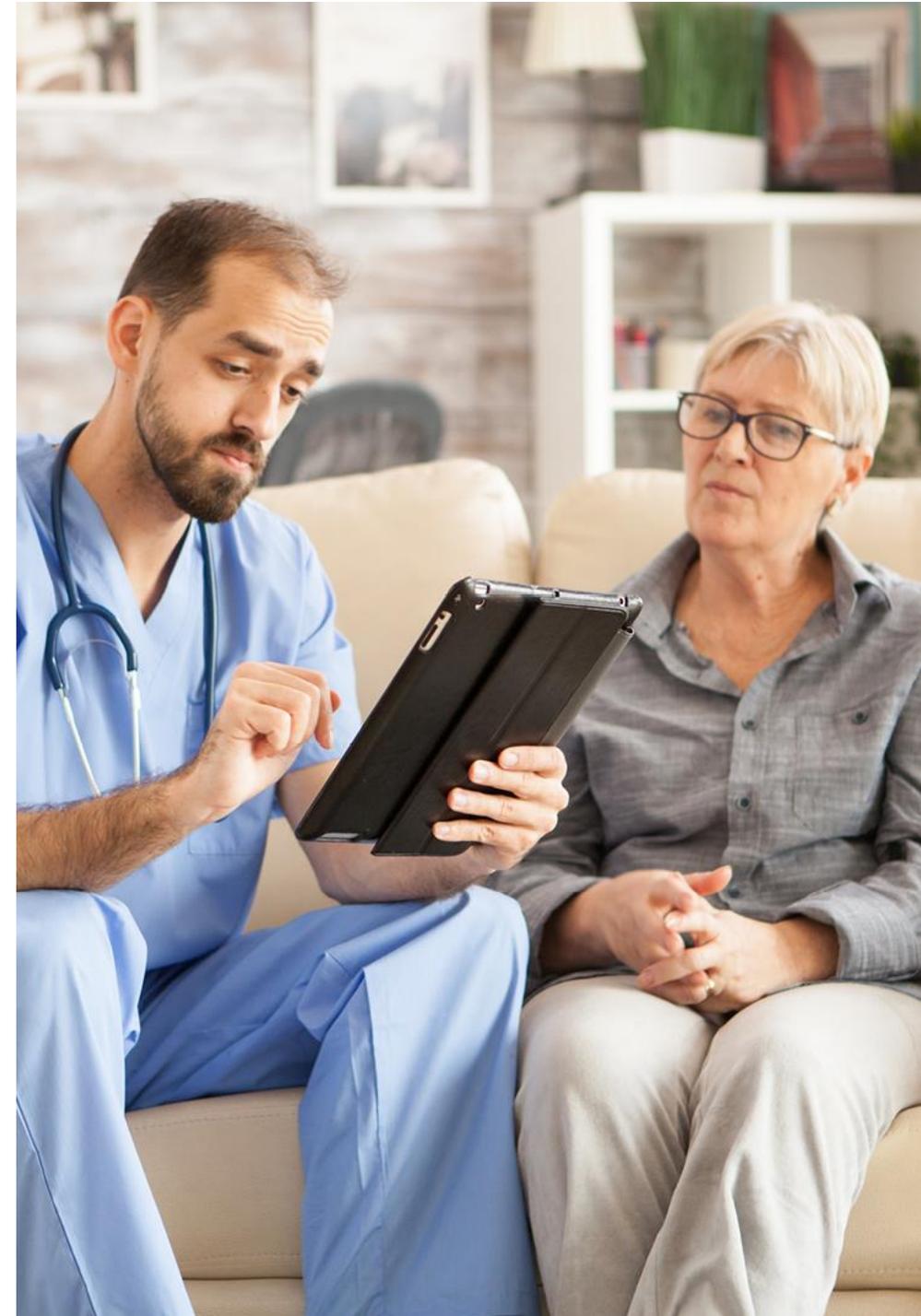
Together with NHSX and NHS Digital, we have launched a User-Centred Design Working Group that is committed to making a real impact in promoting and showcasing the value of designing solutions that meet user needs.

This Group's aim is to champion user centred design, identify good practice, improve our approaches to user-centred design activities and support organisations to understand the value of user centred design – in particular, health provider and commissioner organisations.



"The group has been a valuable means of sharing learning and building a community of practice amongst NHS and industry. It's also been an effective way of influencing the approach and priorities of NHSX in respect of user-centred design. We have built a shared understanding between different sectors."

- **Victoria Betton, Co-founder, Loop, Chair of the User-Centred Design Working Group**



Life Sciences Forum

techUK have recently launched a Life Sciences Forum, bringing together our members actively working in drug discovery, digital therapeutics, data and AI, or those interested in moving into this space.

As the Life Sciences sector looks to introduce digital health technologies into its portfolio, techUK are working to shape the conversation and establish a workstream to help better represent the industry, working closely with the Office for Life Sciences, Health Data Research UK, MHRA and other key bodies.

We will be looking to explore the following areas:

1. Improving the UK's health data environment
2. Fostering collaboration between the NHS, academic and research bodies, pharmaceutical firms, and digital health technology suppliers
3. How the healthtech sector can help deliver the Life Sciences Vision



Thank you



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